

Citigroup & Manulife top out “One Bay East”

- Citigroup CEO Michael Corbat and Manulife President and CEO Donald Guloien hosted the topping out ceremonies for the East and West Towers of One Bay East (“OBE”) recently.
- Citigroup and Manulife’s combined revenue was HK\$720b in 2013, equivalent to approximately 35% of HK’s GDP.
- OBE is Citi’s largest property acquisition in Hong Kong. Citi is also one of the world’s five largest banks* and has been in Hong Kong since 1902.
- OBE is Manulife’s first property acquisition in Hong Kong. It began operation in Hong Kong in 1897.
- Together with Wheelock, which was founded in 1857, Citigroup and Manulife have served our city for over a century. Through OBE, we are jointly developing Hong Kong’s new future in CBD2.



From left to right: Mr. Anthony Nappi, Mr. Weber Lo, Mr. Stephen Bird, Mr. Michael Corbat, Mr. Douglas Woo, Mr. Stephen Ng, Mr. Paul Tsui, and Mr. Ricky Wong



From left to right: Mr. Kevin Adolphe, Mr. Michael Huddart, Mr. Robert A. Cook, Mr. Donald A. Guloien, Mr. Douglas Woo, Mr. Stewart Leung, Mr. Paul Tsui and Mr. Ricky Wong

One Bay East: The largest transacted office project in HK

- HK\$10.0B record breaking sales
- West Tower was presold to Manulife at HK\$4.5B in March 2013
- East Tower was presold to Citigroup at HK\$5.4B in June 2014
- Located in the heart of Hong Kong’s CBD2
- Overlooking Victoria Harbour and the Kai Tak Cruise Terminal
- Full completion by the end of 2015

2010	2011	2012	2013	2014
One Island South	One Midtown	Delta House	OBE West Tower	OBE East Tower

One office tower launched per year



One HarbourGate in 2015

- Located on Hung Hom harbour front
- Grade A twin office towers with retail component
- 590,000 square feet GFA
- Transportation hub links up MTR East and West Rails, the future Shatin-to-Central MTR Line and the future Whampoa MTR Station